BUSINESS VALUATION – CONSIDERATIONS FOR A PRIVATELY-OWNED COMPANY

This session will cover some common circumstances requiring the valuation of an ownership interest in a privately-held company, including an overview of potential generally accepted valuation methods. Understanding the key drivers to business valuation is a critical component for matters, including owner succession planning, buy-sell agreement implementation, and business acquisition or sale.

Terry Whitehead
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Terry is an Accredited Senior Appraiser (ASA) and has 16 years of experience providing business valuations and appraisals, financial analysis, and litigation support services for individuals and businesses covering a broad range of industries. Prior to his valuation experience, he spent 4 years in public accounting providing tax and audit services. He has a BS in Business Administration (accounting emphasis), magna cum laude from Warner Pacific College, Portland, Oregon.

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